

NEWS RELEASE

FOR IMMEDIATE RELEASE

* Thomson Reuters Surpasses One Million Portals

Implementation rate continues to climb as clients demand online access to their accounting firm

DEXTER, Mich., Jan. 30, 2013—The Tax & Accounting business of Thomson Reuters announced today that it now hosts more than one million portals for both the staff and clients of accounting firms. The portal implementation rate has continued to climb as portals have become an integral part of the tax and accounting workflow and an essential component of client service.

Scott Fleszar, vice president of Strategic Marketing for Tax & Accounting, Thomson Reuters, attributes the implementation increase to the expanding role of portals as a primary vehicle for communication between the firm and the client. He said firms and clients are becoming accustomed to the new possibilities of real-time online collaboration, and to doing business without paper.

"More and more aspects of our business and personal lives are paperless, and many, if not most clients see paper as a relic of the past," Fleszar said. "Electronic delivery and anytime-anywhere instantaneous access aren't add-ons or extra perks; they're expected parts of the client service experience. Portals are ubiquitous for banking, shopping, travel, and accounting services, and the continued increase in NetClient CS client portal adoption reflects that."

Fleszar also attributed the trend to the first-of-its-kind NetClient CS mobile app, which provides accounting firm clients with access to their NetClient CS services and content though a firm-branded interface on a variety of smartphones, tablets, and other mobile devices while allowing the firm to retain control over which services clients can see and access. The app has been downloaded more than 3,000 times since it was released just over two months ago in November of 2012.

"The mobile app enables practitioners to bring their clients a whole new dimension of functionality while maintaining their own branding and identity," he said. "It's a way to collaborate and stay productive without being chained to a PC, to automate the delivery of information and build better relationships, and to provide a level of service and sophistication that wasn't possible for small and mid-sized firms in the past."

Fleszar said Thomson Reuters is dedicating significant resources to helping firms that haven't yet implemented portals get comfortable with the technology, including instructional videos, free web-based training courses, marketing materials for clients, and a consulting program to help firms develop and execute effective portal strategies.

The NetClient CS mobile app is available to NetClient CS users at no additional charge. iOS[®] and Android[™] users can download it from the App Storesm or Google Play[™].

Accessed through an accounting firm's website, NetClient CS portals offer firms and their clients a convenient, secure way to access finished documents and tax returns, transfer data, convey information, receive and pay client invoices, access client accounting software, and more—anytime, anywhere. Since 2001, the Tax & Accounting business of Thomson Reuters has offered portal solutions designed specifically for the tax and accounting profession. For more information on Tax & Accounting's portal offerings, visit http://CS.ThomsonReuters.com/Portals/.

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CONTACT

Gabe Cherry 734.426.7606 Gabe.Cherry@ThomsonReuters.com Ruth Ann Baker 972.250.7438 Ruth.Ann.Baker@ThomsonReuters.com