

A NEW WAY TO PAYROLL

Carmines, Robbins & Company, PLC takes a new course with their payroll strategy with myPay Solutions

Carmines, Robbins & Company, PLC is an accounting firm based in Newport News, Virginia. With 20 team members, the firm serves clients in the dental and medical industries. Managing partner Rob Carmines describes his responsibilities as meeting clients' needs, providing solutions in a timely manner, and making sure the staff has the right tools to support their clients efficiently and effectively.

"I think the part of my job that I enjoy the most is solving problems for our clients—like when we solve a problem before it comes up or help remove a pre-existing problem."

Solving problems is why Carmines, Robbins & Company, PLC decided to offer payroll services for their clients.

"Our dental clients have very specialized needs. They're handling all the day-to-day needs for their business, which means after a long day they go home and try to reconcile their bank statements and do payroll. We've been helpful in setting up their payroll so we can help manage processing and ensure compliance for them."

Carmines noted that they moved towards myPay Solutions after losing their payroll specialist, which prompted them to rethink their payroll process.

"We've been using myPay Solutions to help solve our clients' payroll preparation needs for about four years now. We began by having our own payroll service and we were serving about 60 clients," Carmines says. "We had one full-time staff member dedicated to processing payroll. When they gave us their notice that they were leaving at the end of December, we decided we didn't want to find a replacement to handle these needs."

With this change in staffing, the firm decided to partner with myPay Solutions to take on both their clients' payroll and the firm's payroll as well.

"As soon as we made this decision, myPay Solutions helped us transition all of our payroll clients and it has been wonderful. We use the myPay Solutions payroll processing service internally and it is so effortless," Carmines says. "As an added bonus, a lot of the responsibility for missing deadlines and penalties is completely off the table. Once I've turned our payroll information over to the myPay Solutions team, I know it's handled well."

FOR MORE INFORMATION

Call a myPay Solutions Sales Representative at **800.968.8900** or email us at Sales@myPaySolutions.com.

MYPAY SOLUTIONS®



CARMINES, ROBBINS & COMPANY

Rob Carmines, Managing Partner

CARMINES, ROBBINS & COMPANY

Based in Newport News, Virginia, Carmines, Robbins & Company, PLC operates with a staff of 20. The firm specializes in serving clients in the dental and medical industries. Additional services include accounting, payroll, bookkeeping, tax planning and return preparation for business, and more.

WEBSITE

At CarminesRobbins.com, the firm offers a wide range of online services including financial calculators, newsletters, and secure client portals for their clients.

SOFTWARE

In addition to myPay Solutions, Carmines, Robbins & Company uses FileCabinet CS® and UltraTax CS®.

